

FRESH PRODUCE IMPORT & DISTRIBUTION

2026 Moroccan Table Grape Programme

Full-Truck DDP Supply · Sefrou, Morocco → Warsaw, Poland



Website

www.nordextglobal.pl

Why us?

Your Strategic Partner in Moroccan Agriculture

Nordex stands at the intersection of Moroccan agricultural heritage and modern European trade demands. As we expand our footprint into Poland, we bring a commitment to transparency, consistent quality, and logistical precision. This portfolio serves as an official introduction to our 2026 harvest – a collection of premium table grapes and stone fruits cultivated in the heart of Morocco's most fertile regions.

Nordex operates as a single point of accountability. The fruit is sourced directly from our partner growers in Sefrou; we handle freight, customs, phytosanitary clearance, EUR.1 origin certification, and final delivery to your dock. You receive product against a Polish invoice, in PLN or EUR, from a Polish company with full NIP and KRS registration. No foreign exchange friction. No customs broker on your side. No surprises on landed cost.

What we Offer you?



Direct Import

No unnecessary middlemen
& DDP delivery to warehouse



Variety mix

Variety mix per truck,
customisable across our four
2026 varieties



All compliance documentation

Phytosanitary, EUR.1, MRL certificate,
temperature log



Flexible Payment

Your preference, fixed at the
time of order confirmation



Weekly or fortnightly

Weekly or fortnightly delivery
cadence available across the
Juin – November window



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Proposed Offer

Below is the variety portfolio available for your 2026 programme, with the technical specifications relevant to wholesale distribution. All figures are based on contracted minimums from our Sefrou growers.

Variety	Berry Size	Brix (min)	Shelf Life at 0–2°C	Season	Best Use
Victoria	20–26 mm	15.0°	18–24 days	Juin–Aug	Mass / discount
Muscat Italia	20–26 mm	16.5°	14–18 days	Juin–Sep	Premium / gourmet
Michel Palieri	22–28 mm	15.5°	21–28 days	Aug–Oct	Premium retail
Red Globe	28–35 mm	13.5°	28–35 days	Aug–Nov	Volume / wholesale

All varieties: hand-graded, IJHARS Class I, packed in ventilated 4.5 kg or 8.5 kg export boxes. Custom calibre sorting available (e.g. Red Globe 28 mm+ only) on request – specify at booking.

Recommended Load Configurations

For a this wholesale operation, we recommend one of the following three load profiles. Each is a full 40ft reefer (~20–22 tonnes net, ~257 boxes of 8.2 kg). The mix can be adjusted on a per-truck basis.



Recommended Load Configurations

Option	Composition	Best for
A • Volume Truck	Red Globe 70% • Victoria 30%	Maximum turnover. Red Globe provides the cold-storage buffer; Victoria moves fast on price-sensitive channels.
B • Mixed Programme Truck	Red Globe 50% • Michel Palieri 30% • Muscat Italia 20%	Wholesalers serving both standard and premium retail buyers. One truck covers three price tiers.
C • Premium Truck	Michel Palieri 50% • Muscat Italia 30% • Red Globe 20% (calibre 32mm+)	Specialty fruit, delikatesy, gastronomy supply chains. Highest margin per kilo.

Commercial Terms

Incoterms	DDP — Delivered Duty Paid to your nominated Warsaw warehouse
Unit	1 full truck (FTL) • ~20–22 tonnes net • ~257 boxes of 8.2 kg • 33 pallets
Pricing	EUR/kg or PLN/kg, fixed per load. Quoted on request against your selected variety mix and delivery date. Volume discount applied at 4+ trucks per month.
Currency	PLN or EUR — your choice, locked at order confirmation
Invoice	Polish VAT invoice issued by Nordex (NIP 7292770061). VAT handled per Polish law on imported produce.
Lead Time	First truck: 7–10 days from confirmed order. Recurring programme: weekly delivery slot, confirmed 72 hours before harvest.
Delivery Window	Jun – November 2026. Specific delivery dates locked at booking.
Validity	14 days from offer date. Pricing held subject to volume availability at confirmation.



Documentation Provided

Every truck arrives with a complete documentation pack, ready for IJHARS, PIS, and KAS inspection:

- ✓ Phytosanitary Certificate (ONSSA, Morocco) EUR.1 Movement Certificate (0% duty)
- ✓ Commercial Invoice & Packing List (PL VAT)
- ✓ Temperature Log Report (full journey)
- ✓ Certificate of Origin (Moroccan Chamber)
- ✓ CMR Waybill
- ✓ MRL Residue Analysis (accredited lab)

➔ Next Steps

STEP	ACTION	OWNER / TIMING
1	Confirm variety mix, load option (A/B/C), and target delivery week. We send a firm price quote in your chosen currency.	You confirm by email · Nordex responds within 24 hours
2	Sign Pro Forma Invoice and short Supply Agreement (2 pages).	Day 1–2 · Nordex prepares paperwork same day
3	Harvest, pack, MRL test, phytosanitary clearance, EUR.1 issued, truck loaded. You receive a loading photo + departure confirmation.	Day 3–5 · Sefrou, Morocco
4	Truck arrives at your dock in Bronisze. Documents handed over, temperature log downloaded. Final 70% payment on delivery (or net 14 if programme terms agreed).	Day 7–10 · Warsaw delivery



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To Watch our farm Click here 

